



Experienced Team
Proven Track Record
Flexible Capital Solutions

WHO WE ARE

IBC Funds, with offices in Dallas and Little Rock, is a private investment firm engaged in providing junior capital solutions to established lower middle market companies throughout the United States, and is currently investing out of IBC Fund IV, a \$180 million SBIC fund launched in June 2021.

Typically providing a combination of subordinated debt & equity financing, IBC Funds participates in growth/expansion financings, buyouts/change of controls, recapitalizations & refinancings.

IBC Funds is a value-added partner to management teams pursuing extraordinary growth opportunities, and to funds, sponsors & stakeholders seeking an active and experienced partner.

IBC's investment team has over 150 years of lower middle market experience, and has invested in over 100 companies throughout varying economic cycles, utilizing a combination of tailored and flexible capital solutions.

INVESTMENT CRITERIA
Revenue: \$10 million to \$100 million
EBITDA: \$2 million to \$10 million
EBITDA Margin: >10%
Geography: U.S.-Based Operations
Investment Range: \$3 million – \$18 million (larger with co-investors)
Investment Structures: Subordinated Debt with Warrants, Preferred Equity, Common Equity

TRANSACTION TYPES

- Recapitalizations
- Expansion/Growth Financings
- Acquisition Financings
- Management Buyouts
- Independent Sponsor Buyouts
- Refinancings

INDUSTRY EXPERIENCE

- Business Services
- Light/Niche Manufacturing
- Value-Added Distribution
- Specialty Food & Beverage
- Healthcare Services
- Aviation/Defense
- Industrial Services

COMPANY CHARACTERISTICS

- Proven and Committed Management Team
- Strong Free Cash Flow (no startups)
- Differentiated Product/Service
- Growing or Unique Market Opportunity
- Defined Growth Plan

EXPERIENCE
 Over 150 years combined
 6 Investment Professionals
 2 Locations
 (Dallas & Little Rock)

TRACK RECORD
 Over 100 portfolio companies
 Over \$380M capital invested
 20+ years managing
 SBIC funds

FLEXIBLE SOLUTIONS
 Subordinated Debt
 Warrants/Equity Features
 Preferred Equity
 Common Equity

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Select Portfolio Companies



DOMAILLE ENGINEERING
Manufactures precision machined components used in fiber optic, energy, defense, aerospace and healthcare businesses.



ARROW MATERIAL HANDLING
Imports, fabricates and distributes high-quality forks and attachments for all makes and models of forklift trucks, skid steers and construction equipment.



CRESTONE SERVICES GROUP
Leading end-to-end infrastructure solutions provider to the communications and utilities sectors in the Mountain West region.



STANDARD PRECAST
Producer of precast concrete products for storm drainage, sanitation and other underground infrastructure applications in the Southeast United States.



CONTROLLED CONTAMINATION SERVICES
Provides controlled environment cleaning services, decontamination services and a wide range of other facility services to customers who operate in highly regulated environments.



INDEPENDENT ROUGH TERRAIN CENTER
Designs and manufactures rough terrain material handling equipment primarily for the military, and is also the full-spectrum service provider for the military's field fleet, including parts, service and training.



BERRY AVIATION
Full-service aviation business that provides air carrier and concierge services to both private sector clients and the U.S. Department of Defense.



JARDINE FOODS
Manufacturer of high-end salsas, dips and sauces sold in grocery markets and specialty stores throughout the U.S.



RAISBECK ENGINEERING
Engineer and designer of performance parts for business and private aircraft, including propellers, wing lockers, performance leading edges and body strakes.



CARECYCLE SOLUTIONS
Provider of home health and telehealth solutions to Medicare patients in Texas and Louisiana.

